



You found a way

ONE PERSON AT A TIME

RECENTLY, MY WIFE JEAN AND I had dinner at a local restaurant. Our server looked familiar, and I told him so. As we tried to figure out where we might have crossed paths, I mentioned being involved with the St. Vincent de Paul Society. His face lit up, and he exclaimed, "I love St. Vincent's – I'm Keith and you guys helped me get through a real rough patch last year!" Keith went on to describe a period of unemployment during which he ate at the Free Dining Room and stayed for a few months in our REST shelter program until getting back into housing with a deposit from our Help Desk. Today, he is working again, renting a room, and very grateful for all the practical help he received as well as the spirit in which it was given.

This unexpected encounter with gratitude was a great reminder of how important this work is, and why it matters. I did not know this young man, but he told me I changed his life. This is both humbling and inspirational for me, and I hope for you as well.

Hundreds of lives are touched by the Society's welcoming presence in the community every single day.

When you support the Society, you help people without judgment and with an open mind, always. This plays out in different ways for different people. For some, the daily open door of the Free Dining Room is a beacon of health and hope. For others, our volunteers arrive at their front door to help with emergency funds to prevent eviction and imminent homelessness. For those living on our streets, our Homeless Outreach Team (HOT) case managers search for the most vulnerable among us – whether on the street, in a park, under the freeway or at a campsite. Each day, the Society's mission is to help vulnerable people access the help they need in order to live a life of safety and dignity, no matter who they are or where they might be.

Every day, you're there with the Society, finding a way to solve complex and persistent problems.

I'm especially thrilled to report that your support of the St. Vincent de Paul Society has forever changed the way homeless services are delivered in Marin County.

Thanks to you, every two weeks our innovative HOT program gathers top decision-makers in our county to examine where "the larger system" is failing people who are experiencing chronic homelessness. Over the past two years, HOT led the way, instituting a refreshing new culture of accountability with this collaborative effort. Today we are excelling at "filling the gaps" in county services that once relegated people to decades of suffering on Marin's streets. Instead, your dedication to this work has enabled *dozens and dozens* of people to end their chronic homelessness and, like Keith, live a life of stability while enjoying the safety of a "forever home."

This year and every year, you found a way, one person and one intervention at a time.

With heartfelt gratitude,

A handwritten signature in black ink, appearing to read "Rich Gallagher", with a long horizontal flourish extending to the right.

Rich Gallagher
President, Board of Directors

YOU HELPED 10,000 PEOPLE IN CRISIS



OUR GOAL is to provide compassionate care and critical services to residents of Marin who are struggling to make ends meet, but are not receiving the help they need. For more than 10,000 people in 2017, thank you for finding a way to make the following possible:



Crisis assistance prevented **1,700** families from losing their housing



Permanent housing was secured for **117** people living on the streets



Rotating Emergency Shelter Team (REST) sheltered **324** homeless adults



Free Dining Room served **200,000** hot meals to children, adults, seniors, and veterans



Job Stipends and Training secured employment for **25** homeless people



Community Court provided justice for **400** people living in poverty



Supported housing stabilized **32** chronically homeless people suffering from chronic, complex problems



You found a way to end the housing crisis for 75-year-old Norman after his rent doubled, and helped Tyler and his dad Mark who was suddenly laid off from his job. You found a *shared* housing solution!

YOU FOUND SHARED HOUSING FOR NORMAN, MARK AND TYLER



The Society's housing counselors walk people through options, assist with finding a suitable place to live, and thanks to you, provide rental deposits and move-in costs to individuals and families in crisis.

NORMAN AND HIS WIFE never had children, and after her death, he lived alone in their Mill Valley apartment for almost ten years. When the building was sold, **Norman was shocked to learn that his rent would be doubling.** At age 75, Norman was worried about what to do next. He began looking at other nearby rental units, but to his alarm, the rents were just as high. One day, a friend suggested Norman contact St. Vincent's Housing Help Desk.

When Norman arrived at the Housing Help Desk, he said he had "good reason to be a grumpy old man." He was discouraged and afraid of becoming homeless.

Norman spent several hours that day with our housing counselor. He was very concerned that he would have to leave Marin to find housing he could afford. With no family, he hated the idea of leaving his friends, his club connections and hometown. Our housing counselor gently walked Norman through his options. After some coaxing, he began to understand that if he really wanted to stay in Marin, he would need to consider a roommate situation. He was afraid it would not work but decided to give it a try anyway.

That's when our St. Vincent's team **introduced Norman to Mark and his thirteen-year-old son, Tyler.** Mark, a single dad, had been laid off from his job when the restaurant where he worked closed its doors suddenly. Fearful of getting an eviction on his record, Mark gave notice to his landlord and temporarily moved with Tyler into a motel. Running out of money and concerned that Tyler would have to leave his school and friends, Mark also came to St. Vincent's in his time of need.

That is when **you helped both of these men find a way out of their respective emergencies.** After their successful introduction, your generosity enabled our team to help Norman and Mark find an apartment they could afford together in Larkspur. You also helped pay their rental deposit and first month's rent in order to stabilize their new life as a team. Today, Tyler is excelling in school and happy to be with his friends. And Norman is still close enough to visit his old friends in Mill Valley. After settling in, Mark was able to land a new job and is now saving for an emergency fund. The best part of this story was the day that Norman walked into our office at St. Vincent's to proclaim, "I am not a grumpy old man anymore!"

YOU RESCUED A FAMILY FIGHTING CANCER



Volunteers enlisted a caring neighbor to regularly trade childcare, so Justine could rest and recuperate from her cancer treatments.

“When I visit a family in crisis in their home, I appreciate all my blessings in life. When we find a way to end the crisis, it is truly the highlight of my week.”

— Barbara Beaulieu
St. Vincent de Paul Society of Marin
Home Visit Volunteer

JUSTINE AND HER HUSBAND RICK worked hard to provide an apartment in Fairfax for their three young children. Rick had steady work as a house painter and Justine handled several housekeeping jobs while their children were at school. Money was always tight, but they were careful with their budget and managed to save a bit of money each month.

All of that changed when Justine was diagnosed with advanced lymphoma.

Within months, Justine's chemotherapy treatments left her weak and exhausted and she was forced to stop working.

To compound their anxiety, Justine and Rick got behind on rent, sending the family into crisis mode. They depleted their entire savings but still got further and further behind on their bills. Despite her doctor's warnings to avoid stress for the sake of her recovery, Justine became terrified that her precious family might become homeless.

You found a way to answer Justine's prayers.

Your generous support of the Society enabled our volunteers to visit Justine's family in their home on a Sunday evening, to ensure that Rick did not miss any work. Your kindness provided immediate financial relief by paying their overdue rent and getting them back in good standing with their landlord.

But you did not stop there.

The long-term effects of medical crisis undoubtedly will cause this family to continue to struggle. But when you give to the Society, you give for the long haul. Today, we regularly visit Justine and Rick with a sympathetic ear and bring groceries and other household necessities to help Rick stretch his paycheck to maintain the roof over their heads. We even enlisted a caring neighbor to look after the children when Justine needs to rest.

None of us can cure Justine's cancer, but you found a way to help this family survive the economic turmoil and family stress that often accompanies a serious illness. Today, Justine is on her way to recovery, and she knows that she could not have done it without you.



“You answered our prayers. Thank you for listening, for helping with rent and with groceries, and even driving me to the doctor. I will never be able to tell you what all this means to us!” – *Justine*



Jimmy had given up after a lifelong battle with mental health problems and living on the streets. You found a way to give him a stable home with a live-in caregiver and hope for the future.

YOU TURNED JIMMY'S LIFE AROUND

NOW IN HIS SEVENTIES, Jimmy suffered from untreated mental illness all of his life. His misguided efforts to self-medicate with drugs and alcohol exacerbated his illness and chipped away at his ability to take care of himself. It became impossible for Jimmy to stay housed, despite the many times he reached out for help.

Jimmy bounced in and out of several housing programs over the years, but ended up on the streets again and again. Over time, he lost trust in people, refusing to talk to anyone who wanted to assist him.

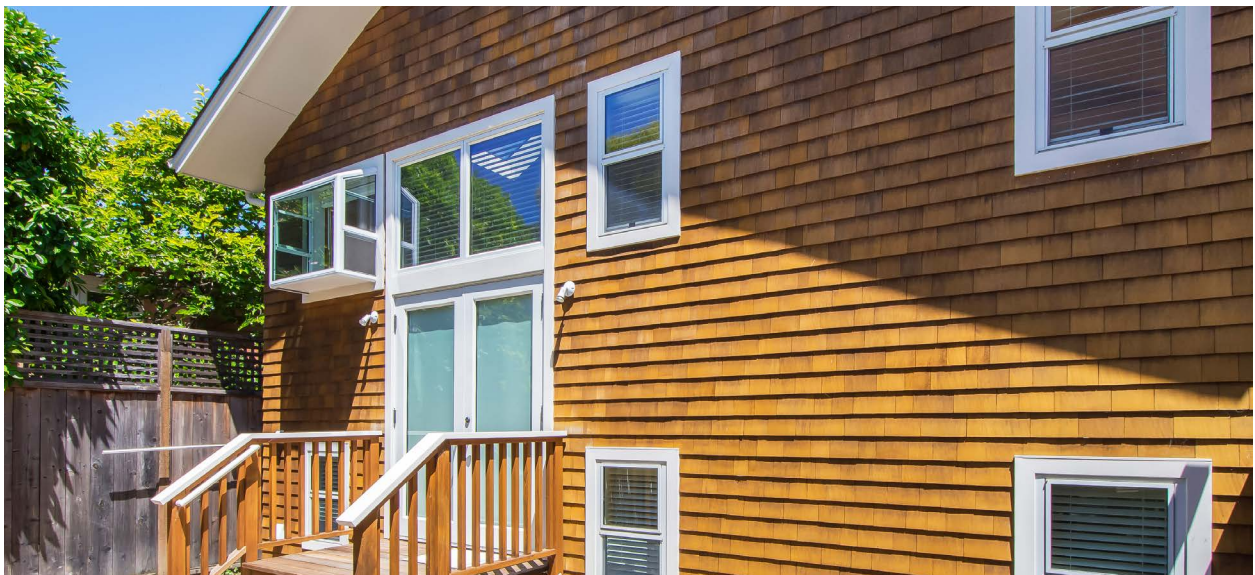
But one cold winter night, our Homeless Outreach Team (HOT) worker noticed Jimmy on the street and coaxed him into staying at our Rotating Emergency Shelter Team (REST) program. There, Jimmy refused to provide his personal information or talk about getting off the streets. His physical pain caused him to frequently lash out at everyone; he was often rude and insulting to those trying to help him.

But you found a way to end Jimmy's chronic homelessness once and for all.

Your generosity to St. Vincent's provided the resources needed for our HOT case managers to patiently wade through each challenging encounter with Jimmy. Over several months, your support of HOT enabled us to break through the distrust until Jimmy agreed he needed housing.

Once Jimmy agreed to work with our **HOT program**, he made rapid progress. You provided him with temporary housing in a motel. Then your HOT case managers walked with Jimmy every step of the way to get him a housing voucher and find a landlord who could accept Jimmy's brash, yet ultimately harmless, style.

Now, thanks to you, Jimmy is housed and has a live-in caregiver to provide critical care on a daily basis, helping him minimize the issues that caused him to lose housing in the past, and helping him thrive today. No longer a fixture on our streets, Jimmy is finally home, where he belongs.



Thanks to you, St. Vincent de Paul Society is leading the way on changing Marin's "system of care" to respond more effectively to chronically homeless people who suffer the most. Through our new HOT Program, the Society is already successfully housing 32 chronically homeless people like Jimmy.

YOU BROUGHT THIS FAMILY BACK TOGETHER

MELODY was 26 years old and struggling. After leaving a violent relationship, she had to start a new life for herself and her two young daughters. For months, Melody and her children stayed with friends and family in temporary living arrangements that she hoped would stabilize, but things were not turning out that way. When Melody came to our Housing Help Desk in tears, she told us she felt defeated. She had no idea how to get back on track and be a role model to her girls, and she was afraid they were going to have to live in her car.

You helped Melody find a way out of her crisis.

Thanks to your generosity, we worked tirelessly to help Melody's family avoid homelessness. Our housing counselors discovered that Melody's sister, Carmen, had once been a source of support and strength during their tumultuous upbringing, but recently the sisters had become estranged.

Upon calling Carmen, our counselors learned that this rift was largely due to Carmen's belief that Melody's bad choices were at the root of her problems. Still, Carmen was also a single mother, and she expressed deep concern for her sister and young nieces; Carmen wanted to end the generational violence that she and her sister had endured. With guidance from the Society's

housing specialist, Melody accepted her sister's feedback and, with Carmen's help, devised a realistic plan to get her family back on track.

At the suggestion of our housing counselor, the sisters agreed they could both benefit by renewing their ties and combining their resources. Thanks to your generosity, we helped these sisters find an apartment in Fairfax that they could afford together. You helped cover their one-time move-in expenses to make their plan work.

Today, Melody is concentrating on her own goals and is excelling at parenting and her job. Carmen is saving on her rent and childcare costs in hopes of purchasing a condominium. Both sisters are determined that their children will have better, safer childhoods than their own. Thanks to you, this "family remedy" was just the cure they needed.



Melody felt defeated and alone, but after talking with our Housing Counselor, she received the help she needed to get her family back on track.



"My sister and I are so much happier raising our families together. Thank you for helping us find a way!" – Melody

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\$25,000 +

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 helping us find a way to end
 suffering every single day.”

– Rich and Jean Gallagher

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- 3000 generous donors
- 2800 dedicated volunteers
- 23 staff members

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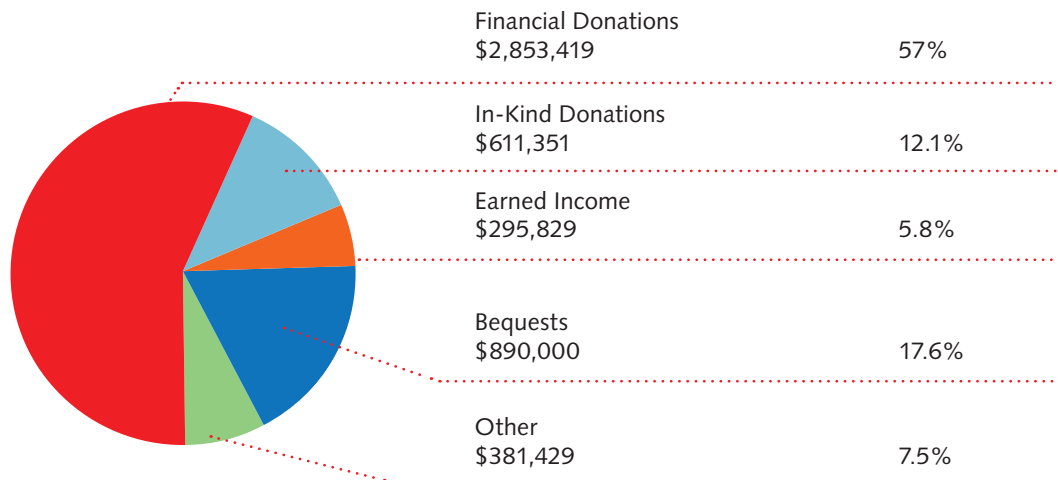
Thank you!

“Growing up in Marin I enjoyed a real sense of community. Investing in the work of the Society brings out the best in everyone, keeping that community spirit alive.”

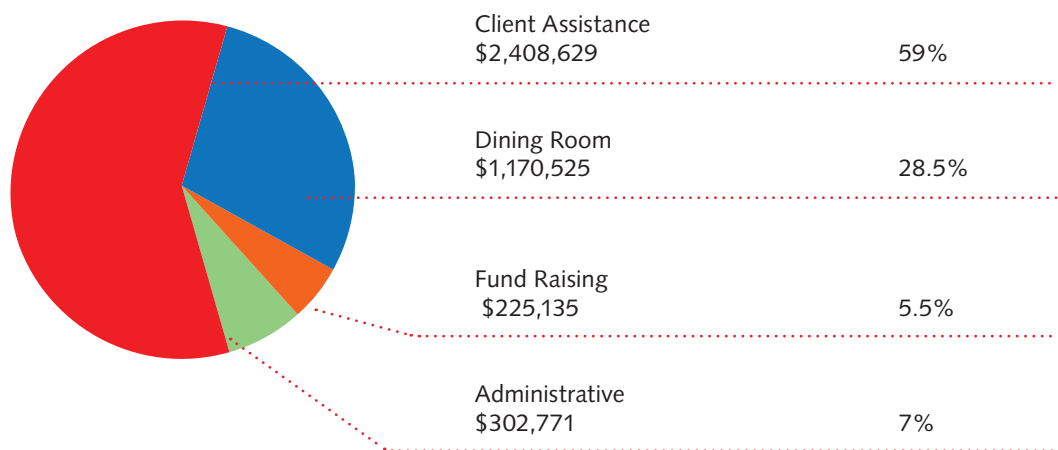
– Herb Foedisch
Vice President, Board of Directors
St. Vincent de Paul Society of Marin

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2017 FINANCIAL SUMMARY

TOTAL INCOME \$5,032,028



TOTAL EXPENSES \$ 4,107,159



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